



# **Amy Weston**

**Partner** 

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**Seattle Office** 

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"I aim to understand my client's business, the industry, and the matter at hand so I can put myself in the client's shoes and picture what I would want from a legal advisor. I then use my judgment, experience, and technical skills to help the client meet the need, whether it is solving a problem, structuring a complex business transaction, or turning around a time-sensitive draft or review."

Amy Weston advises clients on a variety of complex commercial transactions with a particular focus on technology transactions. Amy guides clients through all stages of the corporate lifecycle, including contract negotiations, technology transactions, and mergers and acquisitions. Her ability to provide clear, practical, and effective counsel helps clients successfully reach their business goals.

Amy drafts, develops, reviews, and negotiates client-favorable terms in complex high volume international and domestic commercial transactions. She recognizes that an effective commercial agreement must be tailored to fit the tone, size, and scope of the deal and the client's industry and jurisdiction.

Amy counsels clients in a range of industries, including transportation and logistics, PropTech, AdTech, HealthTech, BioTech, GreenTech and EdTech. Whether these clients are emerging companies based in the United States or well-established global corporations, she helps them navigate the nuances of domestic and international regulations and laws. Intellectual property, information security, and data privacy are also a key focus of Amy's practice, and she works diligently to advise clients on evolving regulatory requirements and contract-based ways to safeguard proprietary inventions, systems, and processes.

With respect to mergers and acquisitions, Amy works with sell-side and buy-side clients to negotiate key deal terms of, draft definitive purchase and sale agreements for, and close strategic transactions including stock sales, asset sales, or statutory mergers. Amy takes a genuine interest in understanding each client's industry and pain points so that she can provide tailored, client-specific counsel that will minimize friction while protecting the client's intellectual property and technology, limiting the client's liability, and ensuring the client meets all licensing and regulatory compliance standards. Her experience includes drafting and negotiating key contracts, corporate restructuring, and advising domestic and international clients on pre-litigation dispute resolution strategy.

## **Education**

J.D., Boston University School of Law, *cum laude*, 2007

M.A., University of British Columbia, 2004

B.A., Kalamazoo College, *cum laude*, international and area studies, 1998

#### **Bar Admissions**

Washington, 2013 Massachusetts, 2007

#### Languages

German French

## **Amy Weston**



Amy began her legal career in Boston, focusing on corporate and transactional law while specializing in growth and emerging technology companies located throughout the United States and overseas. Upon returning to her roots in the Pacific Northwest, Amy practiced as a shareholder at a Seattle law firm prior to joining Miller Nash.

#### **Professional Activities**

- Certified Information Privacy Professional (CIPP/US), 2019
- Washington State Bar Association, Member
  - Business Law Section
    - Executive Committee, 2023-2025
    - Privacy & Data Protection Security Law Subcommittee, Cochair, 2023-2025
- International Association of Privacy Professionals, Member
  - Privacy Bar Advisory Board, 2023-2024
  - Women Leading Privacy, Member

## **Civic Activities**

Friends of Music at Hamilton International MS (FOMAHI), Board Member

## **Representative Experience**

### **Technology Transactions: Mergers & Acquisitions**

- Served as lead sell-side counsel in merger of an EdTech company with strategic partner
- Advised international EdTech company expanding into U.S. market on U.S. data privacy and security laws and best practices
- Negotiated cross-border development and manufacturing agreement between off-shore supplier and U.S.
  PropTech company
- Counselled U.S. HealthTech company in strategic collaboration and development agreement with overseas client
- Guided fulfillment logistics company through tax-efficient corporate restructuring into multiple operating companies
- Designed and implemented commercial contracts for FDA-regulated biotech company in transition from onprem software licensing regime to cloud-based software as a service model
- Advised U.S.-based video game developer on strategic partnership with European video game producer
- Collaborated with emerging AI company to develop and implement content licensing agreement templates
- Drafted and negotiated critical technology vendor agreement for transportation and logistics company
- Reviewed and counselled Canadian professional services business on U.S. commercial contract best practices
- Assisted European environmental technology company with formation of U.S.-based spinoff
- Represented multiple vendor-side and customer-side companies in pre-litigation contract dispute matters
- Drafted and reviewed non-disclosure agreements, business associate agreements and data protection agreements across multiple jurisdictions

#### **Presentations**

 "Opportunities in the Washington State Bar," Washington State Bar Association, Business Law Section, Privacy and Data Security Subcommittee Presentation to Seattle University's Privacy Law Student Association (Jan. 2025)

## **Amy Weston**



- "Legal Strategies: Business Entity Formation, Intellectual Property, and Commercial Contracts," University of Washington, Global Intelligence and Business Entrepreneurship Program (Nov. 2024)
- "Recent Trends in U.S. Privacy Litigation," Washington State Bar Association, Business Law Update (Sept. 2024)
- "How to Write a Privacy Statement," Washington State Bar Association, Business Law Section, Privacy Committee (June 2024)
- "How to Read and Understand a Privacy Statement," Washington State Bar Association, Business Law Section, Privacy Committee, moderator (Mar. 2024)
- "Best Practices for Incorporating Consumer Facing Privacy Notices," Washington State Bar Association,
  Business Law Section, Privacy Committee, organizer (Sept. 2023)
- "Privacy & AI: Top 5 Legal Concerns for Privacy Attorneys," Washington State Bar Association, Business Law Section, Privacy Committee, moderator (May 2023)

#### **Outside of the Office**

Amy loves spending time in the mountains and waterways of the Pacific Northwest and travels regularly to visit family in her native British Columbia. Most weekends, Amy can also be found practicing her bladework with the Green Lake Crew masters.