







Peter C. Richter

Partner

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A partner since 1978, Peter Richter has helped hundreds of clients resolve their legal problems through negotiation, mediation, arbitration, and bench and (primarily) jury trials.

His cases have involved numerous legal issues in contracts, business, and tort law, including construction, securities, antitrust, probate and trust, real estate, insurance, personal injury, franchise, banking, partnership, creditors' rights, labor, land use, and timber law.

Peter was named one of Oregon's ten best litigators by the *National Law Journal* and was selected for inclusion as an Oregon Super Lawyer. He is a member of the American Board of Trial Advocates and the International Association of Defense Counsel.

Additionally, Peter has been selected by his peers for inclusion in *The Best Lawyers in America*®. He is listed in *Who's Who in America* and *Who's Who in American Law*, and he has been named in *Chambers USA* for Business as a leading lawyer in litigation for 12 years.

Professional Activities

- International Academy of Trial Lawyers, Fellow
- Lewis & Clark Law School, adjunct professor in trial advocacy for 26 years
- Teaches trial advocacy for the Oregon State Bar, since 1988
- Oregon State Bar Trial Advocacy College, cofounder, 1997-present
- Oregon Chapter of American Board of Trial Advocates, board member and past president
- Oregon Association of Defense Counsel, served on board of directors
- Oregon State Bar Commercial Litigation section, served on board of directors
- Served as a judge pro tempore for the Multnomah County Circuit Court
- American Bar Association, member
 - Litigation Section, member of several subcommittees
- American Bar Foundation, Fellow
- Federal Bar Association, past board member
- Oregon District Court Historical Society, past board member
- Oregon Complex Court and Expedited Jury Trials Work Study Groups
- Frequent speaker for various bar associations and business organizations

Education

J.D., University of Oregon School of Law, 1971

B.A., University of Oregon, 1967

Bar Admissions

Oregon, 1971

Civic Activities

- Multnomah Athletic Club, past president
- Pacific Crest Outward Bound School, past advisory board member
- Parry Center for Children, past board member
- National Conference of Christians and Jews, past board member
- Campaign for Equal Justice, advisory board member

Publications

- “To ‘Litigate’ or ‘Advocate’,” Multnomah Bar Association, *Multnomah Lawyer* (Mar. 2015)
- “But What if I Rarely Go to Trial?” *Persuasive Advocacy in Labor and Employment Law* (2010)
- “Oregon Supreme Court Win for the Zidell Companies Could Mean Millions in Insurance Coverage,” Miller Nash (Nov. 2008)
- “Need a Lawyer? Choose an Advocate, Not a ‘Litigator’ or ‘Junkyard Dog,’” *Vancouver Business Journal* (Nov. 2008)
- Trial Advocacy Handbook, Lewis & Clark Law School (1988)

Presentations

- “Opening Statements,” Multnomah Bar Association, Young Lawyers Section CLE workshop (Apr. 2018)
- “19th Annual Oregon Trial Advocacy College,” Oregon State Bar (Oct. 2017)
- “Corporate Representative Depositions,” Oregon Association of Defense Counsel, 2015 Fall Seminar (Nov. 2015)
- “Opening Statements,” Multnomah Bar Association, Advanced Litigation Skills CLE series (Sept. 2015)
- “Theories of Persuasion—Finding the Story,” Oregon Law Institute of Lewis & Clark Law School, Trial Practice: It’s All About Persuasion CLE seminar (June 2015)
- “Musings from a Curmudgeon Advocate,” Multnomah Bar Association, Young Lawyers Section Lunch & Learn series (Mar. 2015)
- “Which Forum to Use and When,” Federal Bar Association, April Luncheon (Apr. 2014)
- “Winning Approaches to Opening Statements & Closing Arguments,” Multnomah Bar Association (June 2012)
- “From Opava to Yakima—An Immigrant’s Tale,” Town Club of Portland (Feb. 2012)
- “Problems in Mergers and Acquisitions—or How to Recognize the Scum Bag Manual!” Oregon State Bar, Commercial Litigation Section meeting (Nov. 2011)
- “Persuasive Advocacy,” Oregon State Bar, 13th Annual Trial Advocacy College (Oct. 2011)
- “Making the Most of Discovery in Federal Court,” Federal Bar Association, Young Lawyers CLE, panelist (Apr. 2010)
- “Preserving the Jury System,” Lewis & Clark Law School (Apr. 2010)
- “Advocacy,” American Bar Association Section of Litigation, Critical Trial Skills for Legal Services Attorneys seminar (Mar. 2010)
- “Beyond Mad Men—The Science of Persuasion,” Oregon State Bar Litigation Section, 17th Annual Litigation Institute & Retreat, moderator (Mar. 2010)
- “Persuasive Advocacy from Quintillion to Tigar,” Oregon State Bar Litigation Section, 15th Annual Litigation Institute & Retreat (Mar. 2008)

Recognition & Honors

- Recognized as a “Leader in Their Field” by *Chambers USA* for Litigation: General Commercial
- Selected for inclusion in *The Best Lawyers in America*® in Banking and Finance Law, Commercial Litigation, Corporate Compliance Law, Litigation–Labor and Employment, Litigation–Real Estate, Litigation–Securities, Litigation–Trusts and Estates
 - Named “Lawyer of the Year” for Litigation–Real Estate, 2015, 2019
- Selected for inclusion as an Oregon Super Lawyer, 2006-present
 - Top 10 Oregon Super Lawyers, 2006
 - Top 50 Oregon Super Lawyers, 2006-2011 and 2016-2018
- Recognized as an “Oregon Litigation Star” by *Benchmark Litigation*, 2012-present
- Special President’s Award of Appreciation, Oregon State Bar, 2006
- Judge James M. Burns Federal Practice Award, Federal Bar Association, District of Oregon, 2010
- Lewis & Clark Law School Certificate of Appreciation
- American Board of Trial Advocates Certificate of Appreciation
- Oregon Association of Defense Counsel Certificate of Appreciation
- Rated AV® Preeminent™ by Martindale-Hubbell®
- “Leadership in Law” award from the *Daily Journal of Commerce*

Personal Activities

In his spare time, Peter plays tennis and squash, rides his motorcycle, and enjoys skiing, mountain-biking, golf, reading, studying persuasion, and spending time with his family.